



pegasus

Pegasus V

George Town, Cayman Islands

October 2013

Dear Alex,

I wish to Thank You and All your Staff for your continued support of Pegasus V in the Mediterranean. We have worked together for many years now and together have seen the yachting industry change immensely. I praise your diligent effort to understand and therefore be able to advise on the legal matters that seem ever changing. I dare hardly make a move without your advice first on charter VAT, prohibited anchorages, new customs rules and more, rules that often seem to have been invented in the moment. The mine field of regulations for a captain with a large yacht in the Med is almost overwhelming and detrimental to the enjoyment of cruising here. You and All Services however have taken the pressure off thanks to your extensive knowledge of the rules and ability to act quickly day or night to assist when necessary.

I also had the pleasure of using All Services in the old fashion way this season. The way agents used to work. Your staff arranged, without fault, transport, restaurants, guided tours and even translators for the guides. In a seamless operation we move from one port to another to be greeted by every service requested. These services were timely, professional and operations flawless. It was a great delight to me that you maintained that side of your business and your attention to detail was not lost amongst all the legal work you have to spend so much time on now.

I wish All Services continued success for the future and you can be assured you will remain on my list of preferred agents around the world.

I would highly recommend any captain in the Mediterranean carrying out operations in such a fast changing environment to enlist ALL SERVICES by their side!

Warmest Regards to All

Martyn



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