

# EXCELLENCE **V**

November 5, 2013

Dear Alex and All Services Crew ,

Sorry to be so long in sending our thanks to you all, as always it has been quite busy here ! We recently completed one of our busiest Summer seasons in years and owe a lot of the success to you and your associates.

From Cash Declarations, Entries between ports, Port Bookings , Provisioning , sourcing reliable tender repairs, and even forwarding of spare parts your support this past season was flawless. We do move around quite a bit and sometimes have some pretty incredible requests but we are always welcomed with a super attitude and great spirit of getting things done. Everyone we have had the pleasure of working with as part of your organization is always very friendly, professional, and thorough no matter what the task or obstacle.

We have worked together for quite a few years now and I look forward to working together for quite a few more ! You all make dealing with the ever changing regulations a lot easier and that is a huge help in these times. Please feel free to offer us as a reference for any new captain or owner inquiries.

I wish you a great winter and look forward to working with you all once again next year.

My Best To All ,



Capt. Ray Shore

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